



# The Smart Fitting Room.

Enhancing the store performance with connected fashion technology.



## The Smart Fitting Room

Enhance your store performance and amaze your customers through an entirely new shopping experience that drives additional sales while making the shopping experience in fashion retail materially more enjoyable.

Our smart fitting room technology interacts at different levels with the consumer, subject to how it is being utilized and whether you want it to work based on RFID, our fashion ESL or barcode scanning. Items brought to the fitting room or held to the virtual shelf will prompt a variety of digital information onto the screen which instantly turns into an information and upselling device. Consumers can browse through pictures, sizes and colour options, and conveniently ask shop assistants through a call button without being forced to leave the fitting room on the search for the desired size, colour or accessory.

It offers a large range of integration possibilities beyond connecting to sales assistants' smart watches, such as full ERP integration, stock information, product data base, matching product data for upselling, and more.



Whether integrated into a mirror or as a stand-alone virtual shelf – all options are possible.

## The Smart Mirror.

Enhancing the store performance with smart (RFID) mirror technology.

If your preference is to deploy a smart mirror, our Jogotech solution displays the selected items in all colours and sizes available. It also displays personalized recommendations to complete the look. The customer can:

- ✓ Select colour
- ✓ Select size
- ✓ Request support to the shop assistant
- ✓ Add items to a cart

When the customer requests an item to be delivered by the shop assistant, the request is being sent to the assistants' smart watches. Any available assistant now can acknowledge the request which automatically closes the request on all other associates' smart devices. And the client is being informed that he shall instantly be served with the desired item. No longer the need to dress again and leave the fitting room just to search for a more suitable item. This does not only drive customer satisfaction to new heights, it also is a proven sales success with revenues up by 15% and more at stores having deployed the smart mirror.

## ADVANTAGES

Changing rooms will never be the same again

IMPROVES THE CUSTOMER'S EXPERIENCE

INCREASE SALES

BETTER CUSTOMER KNOWLEDGE

UNIQUE CUSTOMER PROFILE (ONLINE + OFFLINE)



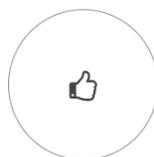
### CONVENIENT

Requests assistance to shop assistants from the changing room without the need to get dressed.



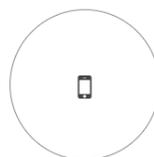
### OMNICHANNEL

Log in the changing room and unify your online and offline profiles.



### CUSTOMIZED

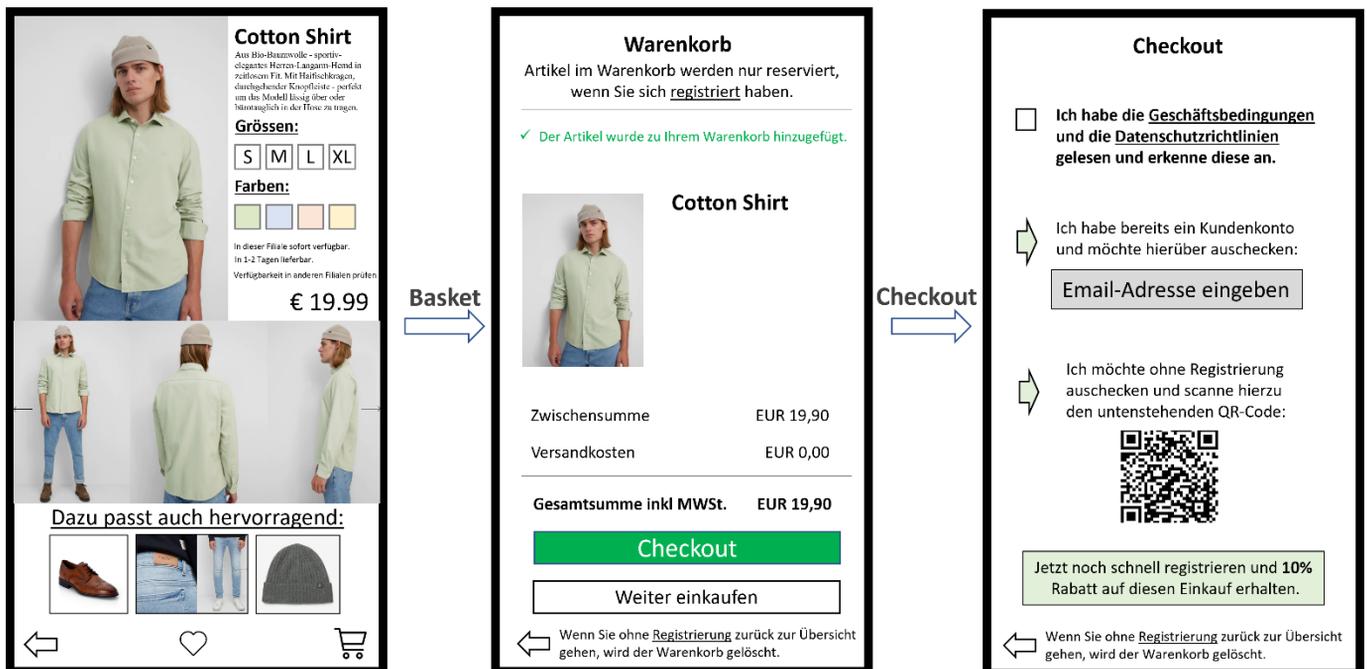
Complete your look with personalized recommendations based on your personal preference.



### AGILE PAYMENT

Avoid queues paying with your mobile phone in the changing room.

Bridging the online and the offline world by providing a seamless customer journey largely hinges on the deployment of an endless aisle application at store level, particularly when you have a materially larger item catalogue than what you can physically display at your stores. Customers who cannot find their sizes or colours at the store, still can complete their purchase by buying online with or without the shop personnel's assistance without leaving the store. Cross-selling and upselling are further key benefits of the virtual shelf.



If you want omnichannel to become a reality, we can help you from concept to design and implementation. That does include the development of an API e.g. to your web shop or product data base, inventory data, media assets and POS/ERP. We can provide hardware and set it up turn-key in your stores – services, monitoring and data analytics included.

**For more information, please contact us:**

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